

This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 15th of the month following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: August 2011

Washington, DC		
HFA Performance Data Reporting- Borrov	wer Characteristi	cs
	2011 Q4 QTD	Cumulative
Unique Borrower Count		
Number of Unique Borrowers Receiving Assistance	79	172
Number of Unique Borrowers Denied Assistance	20	36
Number of Unique Borrowers Withdrawn from Program	3	6
Number of Unique Borrowers in Process	144	N/A
Total Number of Unique Borrower Applicants	246	358
Borrower Income (\$)		
Above \$90,000	0.00%	0.00%
\$70,000- \$89,000	0.00%	0.58%
\$50,000- \$69,000	3.80%	3.49%
Below \$50,000	96.20%	95.93%
Borrower Income as Percent of Area Median Income (AMI)		
Above 120%	0.00%	0.00%
110%- 119%	0.00%	0.00%
100%- 109%	0.00%	0.00%
90%- 99%	0.00%	0.00%
80%- 89%	0.00%	0.00%
Below 80%	100.00%	100.00%
Geographic Breakdown (by ward)		
Ward 1	5	6
Ward 2	1	1
Ward 3	2	2
Ward 4	19	23
Ward 5	19	52
Ward 6	3	11
Ward 7	17	48
Ward 8	13	29

	Washington,	DC	
	HFA Performance Data Reporting- Bo		
		2011 Q4 QTD	Cumulative
ome Mort	gage Disclosure Act (HMDA)	2011 Q4 Q1D	Cumulative
	Borre	ower	
	Race		
	American Indian or Alaskan Native	0	
	Asian Black or African American	2 65	,
	Native Hawaiian or other Pacific Islander	0	
	White	8	
	Information not provided by borrower	4	
	Ethnicity		
	Hispanic or Latino	4	
	Not Hispanic or Latino	75	
	Information not provided by borrower	0	
	Sex	loo l	
	Male	20	
	Female Information not provided by borrower	59 0	
	Co-Boi		
	Race		
	American Indian or Alaskan Native	0	
	Asian	0	
	Black or African American	2	
	Native Hawaiian or other Pacific Islander	0	
	White	0	
	Information not provided by borrower Ethnicity	0	
	Hispanic or Latino	0	
	Not Hispanic or Latino	2	
	Information not provided by borrower	0	
	Sex		
	Male	0	
	Female	2	
ardship	Information not provided by borrower	0	
arusnip	Unemployment	77	
	Underemployment	2	
	Divorce	0	
	Medical Condition	0	
	Death	0	
	Other	0	
urrent Loa	an to Value Ratio (LTV)	1== +==+	
	<100%	72.15%	68.6
	100%-109%	12.66%	9.8
	110%-120% >120%	2.53% 12.66%	3.4 18.0
urrent Co	mbined Loan to Value Ratio (CLTV)	12.00/0	10.0
	<100%	67.09%	65.1
	100%-119%	16.46%	13.3
	120%-139%	8.86%	10.4
	140%-159%	6.33%	6.4
	>=160%	1.27%	4.6
elinquenc	y Status (%)		
	Current	51.90%	52.9
	30+	10.13%	8.7
	60+ 90+	7.59% 30.38%	12.2 26.1
ousehold		30.30%	20.1
- Louisola	[1	38	
	2	24	
	3	9	
	4	6	
	5+	2	

Washington, DC		
HFA Performance Data Reporting- Program Performance	mance	
HOMESAVER PROGRAM		
HOMEGAVERTROCKAM		
	2011 Q4 QTD	Cumulative
Program Intake/Evaluation		
Approved		
Number of Applications Approved	79	172
% of Total Number of Applications	32.11%	48.04%
Denied		
Number of Applications Denied	20	
% of Total Number of Applications	8.13%	10.06%
Withdrawn	•	
Number of Applications Withdrawn	3	
% of Total Number of Applications	1.22%	1.68%
In Process		
Number of Applications In Process		N/A
% of Total Number of Applications	58.54%	N/A
Total		
Total Number of Applications Received	246	358
Number of Borrowers Participating in Other HFA HHF Programs or Program		
Components	0	0
Program Characteristics		
General Characteristics		
Median 1st Lien Housing Payment Before Assistance	1404.97	1436.18
Median 1st Lien Housing Payment After Assistance	0	
Median 2nd Lien Housing Payment Before Assistance	367.89	
Median 2nd Lien Housing Payment After Assistance	N/A	N/A
Median 1st Lien UPB Before Program Entry	212430.95	
Median 1st Lien UPB After Program Entry	N/A	N/A
Median 2nd Lien UPB Before Program Entry	59096.69	
Median 2nd Lien UPB After Program Entry	N/A	N/A
Median Principal Forgiveness ¹	0	0
Median Length of Time Borrower Receives Assistance	N/A	2
Median Assistance Amount	4533.27	8824.3
Assistance Characteristics		
Assistance Provided to Date	938,533.16	
Total Lender/Servicer Assistance Amount	N/A	N/A
Borrowers Receiving Lender/Servicer Match (%)	N/A	N/A
Median Lender/Servicer Assistance per Borrower	N/A	N/A
Other Characteristics		
Median Length of Time from Initial Request to Assistance Granted	141	131
Current		
Number	41	
%	51.90%	52.91%
Delinquent (30+)	1	ı
Number	8	
%	10.13%	8.72%
Delinquent (60+)	1	T :
Number	6	
%	7.59%	12.21%
Delinquent (90+)	1	1
Number	24	
%	30.38%	26.16%

Washington, DC HFA Performance Data Reporting- Program Performance HOMESAVER PROGRAM		
	2011 Q4 QTD	Cumulative
rogram Outcomes		
Borrowers No Longer in the HHF Program (Program Completion/Transition or		
Alternative Outcomes)	15	23
Iternative Outcomes		
Foreclosure Sale		
Number	0	C
%	0.00%	0.00%
Cancelled		
Number	0	C
%	0.00%	0.00%
Deed in Lieu		
Number	0	(
%	0.00%	0.00%
Short Sale		
Number	0	(
%	0.00%	0.00%
rogram Completion/ Transition	•	
Loan Modification Program		
Number	0	C
%	0.00%	0.00%
Re-employed/ Regain Appropriate Employment Level	0.0070	0.007
Number	11	14
%	73.33%	60.87%
Reinstatement/Current/Payoff	7 0.00 70	00.077
Number	4	Ç
%	26.67%	39.13%
Short Sale	20.01 /0	33.137
Number	N/A	N/A
%	N/A	N/A
Deed in Lieu	IN/ / \	11/71
Number	N/A	N/A
% Other - Borrower Still Owns Home	N/A	N/A
Number	0	(
%	0.00%	0.00%
	0.0076	0.0076
omeownership Retention ²	INI/A	
Six Months Number	N/A	43
Six Months %	N/A	100.00%
Twelve Months Number	N/A	<u> </u>
Twelve Months %	N/A	0.00%
Unreachable Number	N/A	(
Unreachable %	N/A	0.00%
Includes second mortgage settlement		
Borrower still owns home		

	Dat	a Dictionary
		Reporting- Borrower Characteristics
Unique Borrov		o Be Reported In Aggregate For All Programs:
Onique Borrow		Total number of <i>unique</i> borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower"
	Number of Unique Borrowers Receiving Assistance	Characteristics' fields should foot to this number. Total number of <i>unique</i> borrowers <i>not</i> receiving assistance under any of the programs and not withdrawn
	Number of Unique Borrowers Denied Assistance	Total number of <i>unique</i> borrowers who <i>do not</i> receive assistance under any program because of voluntary withdrawal after approval or failure to complete application despite attempts by the
	Number of Unique Borrowers Withdrawn from Program	HFA Totoal number of <i>unique</i> borrowers who have not been decisioned for any program and are
	Number of Unique Borrowers in Process	pending review. This should be reported in the QTD column only. Total number of <i>unique</i> borrowers. This should be the total of the four above fields (using the QTD column for in process borrowers).
Borrower Inco	Total Number of Unique Applicants me [All Categories]	At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand.
Borrower Inco	me as Percent of Area Median Income (AMI)	
	All Categories	At the time of assistance, borrower's annual income as a percentage of area median income.
Geographic Br	reakdown (by County)	
	All Categories	Number of aggregate borrowers assisted in each county listed.
Home Mortgag	ge Disclosure Act (HMDA)	Borrower
	Race	All totals for the community work or of homeonic and
	All Categories Ethnicity All Categories	All totals for the aggregate number of borrowers assisted. All totals for the aggregate number of borrowers assisted.
	All Categories All Categories	All totals for the aggregate number of borrowers assisted. All totals for the aggregate number of borrowers assisted.
	Race	Co-Borrower
	All Categories Ethnicity	All totals for the aggregate number of borrowers assisted.
	All Categories Sex	All totals for the aggregate number of borrowers assisted.
Hardship	All Categories	All totals for the aggregate number of borrowers assisted.
	All Categories	All totals for the aggregate number of borrowers assisted.
Current Loan t	o Value Ratio (LTV)	
	All Categories	Market loan to value ratio calculated using the unpaid principal balance at the time of assistance divided by the most current valuation at the time of assistance.
	ined Loan to Value Ratio (CLTV) All Categories	Market combined loan to value ratio calculated using the unpaid principal balance for all first and junior liens at the time of assistance divided by the most current valuation at the time of assistance.
Delinquency S		
	All Categories	Delinquency status at the time of assistance.
Household Siz		Lloyaghald aims at the time of assistance
	All Categories	Household size at the time of assistance.
	The Following Data Points Are T	Reporting- Program Performance o Be Reported In Aggregate For All Programs
Program Intake		
	Approved Number of Applications Approved	The total number of applications approved for assistance for the specific program
	% of Total Number of Applications Denied	Total number of applications approved for assistance for the specific program divided by the total number of applications received for the specific program.
	Demed	The total number of applications denied for assistance for the specific program. A borrower that has provided the necessary information for consideration for program assistance, but is not
	Number of Applications Denied	approved for this assistance. Total number of applications denied for assistance for the specific program divided by the total
	% of Total Number of Applications Withdrawn	number of applications received for the specific program.
	The state of the s	The total number of applications withdrawn from the specific program. A withdrawl is defined as a
	Number of Applications Withdrawn	borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application.
	% of Total Number of Applications	Total number of applications for assistance withdrawn for the specific program divided by the total number of applications received for the specific program.
	In Process	The total number of applications for the specific program that have not been decisioned and are
	Number of Applications In Process	pending review. This should be reported in the QTD column only. Total number of applications for the specific program that have not been decisioned and are
	% of Total Number of Applications Total	pending review divided by the total number of applications received for the specific program.
	Total Number of Applications Received	Total number of applicantions received for the specific program (approved, denied, withdrawn and QTD in process).
	Number of Borrowers Participating in Other HFA HHF Programs or Program Components	Number of households participating in other HFA sponsored HHF programs or other HHF program components.
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Median 1st Lien Housing Payment Before Assistance Median 1st Lien Housing Payment After Assistance Median 2nd Lien Housing Payment After Assistance Median 1st Lien UPB Before Program Entry Median 1st Lien UPB Before Program Entry Median 2nd Lien UPB Before Program Entry Median 2nd Lien UPB Before Program Entry Median 2nd Lien UPB After Program Entry Median 2nd Lien UPB Before Program Entry Median 2nd Lien UPB After Program Entry Median 2nd Lien UPB Before Program Entry Median 2nd Lien UPB After Program Entry Median 2nd Lien Works, the median contractual first lien payment paid by homeowner for after receiving assistance. Median 2nd Lien Housing Payment After Assis	Program Chara	acteristics	
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Median accord ten housing payment paid by homonowner for all approved applicants prior to receiving assistance. Median 2nd Lion Housing Payment Before Assistance before Assistance and the second ten before a second ten before the second ten before			Median first lien housing payment paid by homeowner for after receiving assistance. In other
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Median 2nd Lien UPB After Program Entry Median amount of principal forgiveness granted (\$). This should only include extinguished fees in the event that those fees have been capitalized. "Includes second lien extinguishment Median length of Time Borrower Receives Assistance Median Length of Time Borrower Receives Assistance Median Length of Time Borrower Receives Assistance Median Length of Time Borrower Receives Assistance Median Length of Time Borrower Receives Assistance Median Assistance Amount Assistance Provided Assistance Provided Assistance Provided Assistance Provided Assistance Provided Jesus Assistance Amount (assistance) Assistance Provided Jesus Assistance Amount (assistance) Total Lender/Servicer Assistance Amount (assistance) Borrowers Receiving Lender/Servicer Match (%) Median Length of Time from Initial Request to Assistance Granted Current Number Median Length of Time from Initial Request to Assistance Granted Current Number Number (Number of Douseholds divided by the land substance) Median Length of Time from Initial Request to Assistance Granted Current Number (Number of Douseholds current at the time assistance is received. Number of Douseholds Current at the time assistance is received. Number of Douseholds Sort delinquent but less than 80 days delinquent at the time assistance is received. Number of Douseholds Sort delinquent but less than 90 days delinquent at the time assistance is received. Number of Douseholds Sort delinquent but less than 90 days delinquent at the time assistance is received. Number of Douseholds Sort delinquent but less than 90 days delinquent at the time assistance is received. Number of Douseholds Sort delinquent but less than 90 days delinquent at the time assistance is received. Number of Douseholds transitioned out of the HHF program into a feecologue. Number of Douseholds transitioned out of the H		Median 2nd Lien UPB Before Program Entry	assistance.
Median Principal Forgiveness the event that those fees have been capitated. "Includes second lien extinguishment Median Incling to time a borrower receives actored ing assistance (e.g., unemployment programs). Please report in months (round up to closest integer). This only need be reported in the cumulative column. Median Assistance Amount Assistance Provided Assistance Provided Assistance Provided Assistance Provided Assistance Amount Total Lender/Servicer Assistance Amount Assistance Provided (assistance). Lender waiving fees and of of toberance does not count towards lender / servicer assistance. Lender waiving fees and of of toberance does not count towards lender / servicer assistance. Lender waiving fees and of or forestance does not count towards lender / servicer assistance for the total number of assistance assistance. Total Lender/Servicer Assistance Provided (assistance). Lender waiving fees and of or forestance does not count towards lender / servicer assistance for the total number of assistance assistance provided (assistance). Total Lender/Servicer Assistance Provider (assistance). Median Lender/Servicer Assistance per Borrower Median Length of Time from Initial Request to Assistance Granted Current assistance assistanc		Median 2nd Lien UPB After Program Entry	
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Median Length of Time from Initial Request to Assistance Granted Current Number	Other Characte	·	International Property of the Control of the Contro
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% Percent of transitioned households that resulted in short sale.		Number	outcome of the program.
		<u> </u> %	Percent of transitioned households that resulted in short sale.

1 11 15 5	pletion/ Transition				
Loan Modification Program					
	Number of households that transitioned into a loan modification program (such as the Making				
Number	Home Affordable Program)				
%	Percent of transitioned households entering a loan modification program.				
Re-employed/ Regain Appropriate Employmen	Re-employed/ Regain Appropriate Employment Level				
	Number of households transitioned out of the program due to regaining employment and/or				
Number	appropriate levels of employment.				
	Percent of transitioned households that resulted in re-employment or regained employment				
%	levels.				
Reinstatement/Current/Payoff					
	Number of households transitioned out of the program due to reinstating/bringing loan current or				
Number	paying off their mortgage loan.				
%	Percent of transitioned households that resulted in reinstatement/current or payoff.				
Short Sale					
	Number of households transitioned out of the HHF program into a short sale as the desired				
Number	outcome of the program.				
%	Percent of transitioned households that resulted in short sale.				
Deed in Lieu					
	Number of households transitioned out of the HHF program into a deed in lieu as the desired				
Number	outcome of the program.				
%	Percent of transitioned households that resulted in a deed in lieu				
Other - Borrower Still Owns Home	process of administrative reason and account and account accounts				
Caron Borrowor Cam Chino Fromo	Number of households transitioned out of the HHF program not falling into one of the transition				
Number	categories above, but still maintaining ownership of the home.				
%	Percent of transitioned households in this category				
neownership Retention ¹					
leownership Retention	Number of households assisted by the program in which the borrower retains ownership 6				
Six Months	months post receipt of initial assistance.				
SIX IVIOLITIS	Percent of households assisted by the program in which the borrower retains ownership 6 month				
	post receipt of initial assistance divided by the total number of households assisted by the				
%	program 6 months prior to reporting period.				
70					
T 1 14 11	Number of households assisted by the program in which borrower retains ownership 12 months				
Twelve Months	post receipt of initial assistance. Percent of households assisted by the program in which the borrower retains ownership 12				
	months post receipt of initial assistance divided by the total number of households assisted by the				
0/					
%	program 12 months prior to reporting period.				
Unreachable	Number of homes assisted by the program that are unable to be verified by any means.				
%	Percent of homes assisted by the Program that are unable to be verified by any means.				
orrower still owns home	-				