

This document describes the Housing Finance Agency (HFA) Hardest-Hit Fund (HHF) data that state HFAs are required to provide to Bank of New York Mellon. It includes quarterly borrower characteristic data and program specific performance data. All HFA HHF data submitted to Bank of New York Mellon must be accurate, complete, and in agreement with retained HFA records. Data should be reported by each state HFA by the 45th day following the quarter.

Data requested in the "Borrower Characteristic" worksheet should be reported in aggregate for all HHF programs run by the state HFA. Program specific data is separated into reporting tabs for each individual program. State HFAs should report program performance data on an individual program basis. A data dictionary has been provided to assist in the definition of each data point.

Template Version Date: June 2012

| | Washington, DC | | |
|-----------|---|----------------------|------------|
| | HFA Performance Data Reporting- Borrower C | haracteristics | |
| | | 2012 Q4 QTD | Cumulative |
| ique Bor | rower Count | | |
| | Number of Unique Borrowers Receiving Assistance | 56 | 44 |
| | Number of Unique Borrowers Denied Assistance | 8 | 7 |
| | Number of Unique Borrowers Withdrawn from Program | 1 | 1 |
| | Number of Unique Borrowers in Process | 53 | N/A |
| | Total Number of Unique Borrower Applicants | 118 | 58 |
| gram Ex | penditures (\$) | | |
| | Total Assistance Provided to Date | 1244230 | 747544 |
| | Total Spent on Administrative Support, Outreach, and Counseling | 200420 | 191271 |
| rrower Ir | icome (\$) | | |
| | Above \$90,000 | 3.57% | 0.689 |
| | \$70,000- \$89,000 | 0.00% | 0.689 |
| | \$50,000- \$69,000 | 1.79% | 3.609 |
| | Below \$50,000 | 94.64% | 95.059 |
| rrower Ir | come as Percent of Area Median Income (AMI) | | |
| | Above 120% | 1.79% | 0.23% |
| | 110%- 119% | 0.00% | 0.00% |
| | 100%- 109% | 0.00% | 0.00% |
| | 90%- 99% | 0.00% | 0.23% |
| | 80%- 89% | 1.79% | 0.45% |
| | Below 80% | 96.43% | 99.10% |
| ographic | Breakdown (by ward) | 30. 4 370 | 33.107 |
| ograpnic | | I _E | 2 |
| | Ward 1 | 5 | 2 |
| | Ward 2 | 4 | 1 |
| | Ward 3 | 1 | |
| | Ward 4 | 3 | 5 |
| | Ward 5 | 24 | 12 |
| | Ward 6 | 3 | 3 |
| | Ward 7 | 8 | 10 |
| | Ward 8 | 8 | 7 |
| me Mort | gage Disclosure Act (HMDA) | | |
| | Borrower | | |
| | Race | | |
| | American Indian or Alaskan Native | 0 | |
| | Asian | 0 | |
| | Black or African American | 49 | 37 |
| | Native Hawaiian or other Pacific Islander | 0 | |
| | White | 5 | 4 |
| | Information not provided by borrower | 2 | 1 |
| | Ethnicity | | |
| | Hispanic or Latino | 3 | 1 |
| | Not Hispanic or Latino | 53 | 42 |
| | Information not provided by borrower | 0 | |
| | Sex | | |
| | Male | 18 | 12 |
| | Female | 38 | 31 |
| | Information not provided by borrower | 0 | |
| | Co-Borrower | | |
| | Race | | |
| | American Indian or Alaskan Native | 0 | |
| | Asian | 0 | |
| | Black or African American | 6 | 2 |
| | Native Hawaiian or other Pacific Islander | 0 | |
| | White | 1 | |
| | | | |

| | Washington, | , DC | |
|-------------------|--------------------------------------|--------------------------|------------|
| | HFA Performance Data Reporting- E | Borrower Characteristics | |
| | | 2012 Q4 QTD | Cumulative |
| | Ethnicity | | |
| | Hispanic or Latino | 0 | (|
| | Not Hispanic or Latino | 7 | 31 |
| | Information not provided by borrower | 0 | (|
| | Sex | | |
| | Male | 3 | 11 |
| | Female | 4 | 20 |
| | Information not provided by borrower | 0 | C |
| Hardship | | | |
| | Unemployment(9) | 56 | 444 |
| | Underemployment(9) | 0 | (|
| | Divorce | 0 | (|
| | Medical Condition | 0 | (|
| | Death | 0 | (|
| | Other | 0 | (|
| Current Lo | an to Value Ratio (LTV) | | |
| | <100% | 78.57% | 71.62% |
| | 100%-109% | 7.14% | 7.88% |
| | 110%-120% | 3.57% | 6.31% |
| | >120% | 10.71% | 14.19% |
| Current Co | ombined Loan to Value Ratio (CLTV) | | |
| | I <100% | 71.43% | 67.12% |
| | 100%-119% | 16.07% | 15.99% |
| | 120%-139% | 5.36% | 9.68% |
| | 140%-159% | 5.36% | 4.50% |
| | >=160% | 1.79% | 2.70% |
| Delingueno | cy Status (%) | | |
| Domiquem | Current | 42.86% | 45.05% |
| | 30+ | 19.64% | 10.81% |
| | 60+ | 14.29% | 11.94% |
| | 90+ | 23.21% | 32.21% |
| Household | | 20.21/0 | 52.21/0 |
| | 1 | 30 | 209 |
| | 2 | 13 | 115 |
| | 3 | 5 | 61 |
| | 4 | 3 | 33 |
| | 7 5+ | 5 | 26 |

^{9 - 8} approved applicants had previously identified their hardship as Underemployment at time of application. Upon review each applicant met the program's definition of Unemployed at time of application. Now that the Program has a formal Underemployed program established, these 8 prior cases have had their hardship switched from Underemployment to Unemployment so that the program can better track Underemployed applicants

| | Washington, DC | | |
|-----------------------------------|---|--------------|------------|
| HFA Perform | ance Data Reporting- Program Performa HOMESAVER PROGRAM | nce | |
| | | 2012 Q4 | |
| Dragram Intoko/Evoluation | | QTD | Cumulative |
| Program Intake/Evaluation | | | |
| Approved | ving Assistance | FC | 444 |
| Number of Borrowers Recei | | 56 47.46% | |
| % of Total Number of Applic | cations | 47.46% | 75.38% |
| Denied Number of Borrowers Denie | ۸ (۸) | | 70 |
| | | 6.78% | |
| % of Total Number of Applic | ations | 6.78% | 12.39% |
| Withdrawn | luan vina | 1 | 10 |
| Number of Borrowers Withd | | 0.050/ | 19 |
| % of Total Number of Applic | cations | 0.85% | 3.23% |
| In Process | | | 1.1/4 |
| Number of Borrowers In Pro | | | N/A |
| % of Total Number of Applic | cations | 44.92% | IN/A |
| Total | A . I'. 1/0\ | | 1 |
| Total Number of Borrowers | Applied(2) | 118 | 589 |
| | ipating in Other HFA HHF Programs or Program | | _ |
| Components | | 0 | 0 |
| Program Characteristics | | | |
| General Characteristics | | | |
| Median 1st Lien Housing Pa | | 1537.61 | 1445.81 |
| Median 1st Lien Housing Pa | | 0 | |
| Median 2nd Lien Housing P | ayment Before Assistance | 99.22 | 246.62 |
| Median 2nd Lien Housing P | ayment After Assistance | N/A | N/A |
| Median 1st Lien UPB Before | Program Entry | 250570.46 | 211699.07 |
| Median 1st Lien UPB After F | Program Entry | N/A | N/A |
| Median 2nd Lien UPB Befor | | 34306.36 | 48729.88 |
| Median 2nd Lien UPB After | | N/A | N/A |
| Median Principal Forgivenes | ss(3) | 0 | 0 |
| Median Length of Time Born | ower Receives Assistance | N/A | 7 |
| Median Assistance Amount | | 3772.5 | 15574.39 |
| Assistance Characteristics | | | <u> </u> |
| Assistance Provided to Date | | 1244230 | 7475446 |
| Total Lender/Servicer Assis | | N/A | N/A |
| Borrowers Receiving Lende | | N/A | N/A |
| Median Lender/Servicer Ass | sistance per Borrower | N/A | N/A |
| Other Characteristics | | , . | 1 |
| | n Initial Request to Assistance Granted | 136 | 135 |
| Current | Tillilai Nequest to Assistance Granted | 130 | 133 |
| Number(4) | | 24 | 200 |
| % | | 42.86% | |
| | | 42.00 /0 | 45.05 /6 |
| Delinquent (30+) | | 1 44 | 1 40 |
| Number % | | 10 649/ | 48 |
| | | 19.64% | 10.81% |
| Delinquent (60+) | | | I 50 |
| Number | | 8 | |
| % | | 14.29% | 11.94% |
| Delinquent (90+) | | | |
| Number (4) | | 13 | |
| % | | 23.21% | 32.21% |
| Program Outcomes | | | |
| | HHF Program (Program Completion/Transition or | | |
| Alternative Outcomes)(5) | | 75 | 215 |
| | | | |

| | Washington, DC | | | |
|-------------|--|-------------|----------------|------------|
| | HFA Performance Data Reporting- Program HOMESAVER PROGRAM | m Performan | ice | |
| | | | 2012 Q4 QTD | Cumulative |
| Alternative | e Outcomes | | | |
| | Foreclosure Sale | | | |
| | Number | | 0 | 0 |
| | % | | 0.00% | 0.00% |
| | Cancelled | | | |
| | Number | | 0 | 0 |
| | % | | 0.00% | 0.00% |
| | Deed in Lieu | | | |
| | Number | | 0 | 0 |
| | % | | 0.00% | 0.00% |
| | Short Sale | | - T | |
| | Number | | 0 | 0 |
| | % | | 0.00% | 0.00% |
| Program C | Completion/ Transition | | | |
| | Loan Modification Program | | | |
| | Number | | 0 | 1 |
| | % | | 0.00% | 0.47% |
| | Re-employed/ Regain Appropriate Employment Level | | 1 | |
| | Number(5) | | 19 | 79 |
| | % | | 25.33% | 36.74% |
| | Reinstatement/Current/Payoff | | 50 | 105 |
| | Number(6) | | 56 | 135 |
| | % | | 74.67% | 62.79% |
| | Short Sale | T, | NI/A I | NI/A |
| | Number | | | N/A |
| | % Deed in Lieu | [| N/A | N/A |
| | Number | T, | NI/A I | NI/A |
| | % | | | N/A N/A |
| | Other - Borrower Still Owns Home | | IN/A | IN/A |
| | Number(6) | | 0 | 0 |
| | % | | 0.00% | 0.00% |
| Нотоочи | ership Retention(7) | | 0.00 /8 | 0.0076 |
| Homeown | Six Months Number(8) | li di | N/A | 348 |
| | Six Months % | | N/A N/A | 99.15% |
| | Twelve Months Number(8) | | N/A N/A | 99.15% |
| | Twelve Months % | | N/A N/A | 98.84% |
| | Twenty-four Months Number | | N/A | 30.04% |
| | Twenty-four Months % | | N/A | 0.00% |
| | Unreachable Number | | N/A | 0.00% |
| | Unreachable % | | N/A | 0.00% |
| | Officacitable /0 | · | 14// | 0.0070 |

^{1.} Number of Borrowers Declined - One borrower originally declined in Q3 2012 was re-reviewed via appeal during Q4 2012 and the status was changed from Declined to In Process.

Total Number of Borrowers Applied reflects applicants that have not been approved, denied, and withdrawn in Q4 QTD. As some applicants may have been reviewed multiple times or have extenuating application processes extending beyond one quarter, the Q3 cumulative total plus Q4 QTD do not add together

^{3.} Includes second mortgage settlement

^{4.} One file approved in Q1 2012 was found to be current at intake, not 90+ days delinquent, the data was input incorrectly at intake. Therefore through Q3 2012 there were 176 Current Borrowers and 130 Borrowers 90+ days Delinquent

^{5.} Two borrowers who were previously at Program Completion due to re-employment became re-unemployed during Q4 and are under review.

^{6. 1} Borrower who had stopped assistance had been coded as Other - Still Owns Home and has been switched to Reinstatement/Current/Payoff for consistency.

^{7.} Borrower still owns home

^{8. 3} homeowners have sold their home and so these homes are no longer owner-occupied by the assisted borrower. The manner of these sales was not any of the above Alternative Outcomes options.

| | HEA Performance | Data Dictionary Data Reporting- Borrower Characteristics |
|----------|--|--|
| | | Bata Reporting- Borrower Characteristics s Are To Be Reported In Aggregate For All Programs: |
| Borro | wer Count | Total number of unitaria harraness having received come form of assistance under any one of |
| | | Total number of unique borrowers having received some form of assistance under any one of the HFA's programs. The number of borrowers represented in the other "Borrower" |
| | Number of Unique Borrowers Receiving Assistance | Characteristics" fields should foot to this number. Total number of <i>unique</i> borrowers <i>not</i> receiving assistance under any of the programs and n |
| | Number of Unique Borrowers Denied Assistance | withdrawn |
| | | Total number of <i>unique</i> borrowers who <i>do not</i> receive assistance under any program becaus of voluntary withdrawal after approval or failure to complete application despite attempts by the |
| | Number of Unique Borrowers Withdrawn from Program | HFA |
| | Number of Unique Borrowers in Process | Total number of unique borrowers who have not been decisioned for any program and are pending review. This should be reported in the QTD column only. |
| | Number of Offique Boffowers III Process | Total number of <i>unique</i> borrowers. This should be the total of the four above fields (using the |
| Eva | Total Number of Unique Applicants | QTD column for in process borrowers). |
| am Exp | Penditures Total Assistance Provided to Date | Total amount of assistance provided to borrowers through HHF program(s) |
| | Total Spent on Administrative Support, Outreach, and Couns | |
| er Inco | All Categories | At the time of assistance, borrower's annual income (\$) rounded to the nearest thousand. |
| er Inco | ome as Percent of Area Median Income (AMI) | |
| | All Categories | At the time of assistance, borrower's annual income as a percentage of area median income. |
| phic B | Breakdown (by County) | The time of additional portoner a difficult modifier as a percentage of area median modifier. |
| | All Categories | Number of aggregate borrowers assisted in each county listed. |
| Mortga | ge Disclosure Act (HMDA) | Borrower |
| | Race | |
| | All Categories Ethnicity | All totals for the aggregate number of borrowers assisted. |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex All Categories | All totals for the aggregate number of borrowers assisted. |
| | - | Co-Borrower |
| | Race All Categories | All totals for the aggregate number of borrowers assisted. |
| | Ethnicity | All totals for the aggregate number of borrowers assisted. |
| | All Categories | All totals for the aggregate number of borrowers assisted. |
| | Sex All Categories | All totals for the aggregate number of borrowers assisted. |
| ip | | |
| t I oan | All Categories to Value Ratio (LTV) | All totals for the aggregate number of borrowers assisted. |
| LUan | to value Natio (ETV) | Market loan to value ratio calculated using the unpaid principal balance at the time of assistar |
| | All Categories | divided by the most current valuation at the time of assistance. |
| t Com | bined Loan to Value Ratio (CLTV) | Market combined loan to value ratio calculated using the unpaid principal balance for all first a |
| | | junior liens at the time of assistance divided by the most current valuation at the time of |
| ioncy 6 | All Categories Status (%) | assistance. |
| aciicy v | | |
| | All Categories | Delinquency status at the time of assistance. |
| nold Si | ze | |
| nold Si | Ze All Categories | Household size at the time of assistance. |
| | ze All Categories HFA Performance The Following Data Point | |
| | ze All Categories HFA Performance The Following Data Point ke/Evaluation | Household size at the time of assistance. e Data Reporting- Program Performance |
| | ze All Categories HFA Performance The Following Data Point | Household size at the time of assistance. e Data Reporting- Program Performance s Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program |
| | All Categories HFA Performance The Following Data Point ke/Evaluation Approved Number of Borrowers Receiving Assistance | Household size at the time of assistance. e Data Reporting- Program Performance is Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total |
| | Ze All Categories HFA Performance The Following Data Point ke/Evaluation Approved | Household size at the time of assistance. e Data Reporting- Program Performance s Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program |
| | All Categories HFA Performance The Following Data Point ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications | Household size at the time of assistance. e Data Reporting- Program Performance is Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers denied for assistance for the specific program. A borrower than |
| | All Categories HFA Performance The Following Data Point Ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications Denied | Household size at the time of assistance. e Data Reporting- Program Performance as Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers denied for assistance for the specific program. A borrower the has provided the necessary information for consideration for program assistance, but is not |
| | All Categories HFA Performance The Following Data Point ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications | Household size at the time of assistance. e Data Reporting- Program Performance is Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers denied for assistance for the specific program. A borrower tha |
| | All Categories HFA Performance The Following Data Point Ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications Denied Number of Borrowers Denied % of Total Number of Applications | Household size at the time of assistance. e Data Reporting- Program Performance as Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers denied for assistance for the specific program. A borrower the has provided the necessary information for consideration for program assistance, but is not approved for this assistance. |
| | All Categories HFA Performance The Following Data Point ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications Denied Number of Borrowers Denied | Household size at the time of assistance. e Data Reporting- Program Performance is Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers denied for assistance for the specific program. A borrower the has provided the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who have applied for the specific program. |
| | All Categories HFA Performance The Following Data Point Ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications Denied Number of Borrowers Denied Number of Total Number of Applications Withdrawn | Household size at the time of assistance. e Data Reporting- Program Performance as Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program divided by the total number of borrowers denied for assistance for the specific program. A borrower the has provided the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who have applied for the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the |
| | All Categories HFA Performance The Following Data Point Ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications Denied Number of Borrowers Denied % of Total Number of Applications | Household size at the time of assistance. e Data Reporting- Program Performance is Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program divided by the total number of borrowers eceiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers denied for assistance for the specific program. A borrower the has provided the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers denied for assistance for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. |
| | All Categories HFA Performance The Following Data Point Ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications | Household size at the time of assistance. e Data Reporting- Program Performance as Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program divided by the total number of borrowers denied for assistance for the specific program. A borrower the has provided the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who have applied for the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the |
| | All Categories HFA Performance The Following Data Point ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn | Household size at the time of assistance. e Data Reporting- Program Performance is Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers denied for assistance for the specific program. A borrower the has provided the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who have applied for the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers withdrawn for the specific program divided by the total number of borrowers withdrawn for the specific program divided by the total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program. |
| | All Categories HFA Performance The Following Data Point Ke/Evaluation Approved Number of Borrowers Receiving Assistance % of Total Number of Applications Denied Number of Borrowers Denied % of Total Number of Applications Withdrawn Number of Borrowers Withdrawn % of Total Number of Applications | Household size at the time of assistance. e Data Reporting- Program Performance as Are To Be Reported In Aggregate For All Programs The total number of borrowers receiving assistance for the specific program Total number of borrowers receiving assistance for the specific program divided by the total number of borrowers who have applied for the specific program. A borrower the has provided the necessary information for consideration for program assistance, but is not approved for this assistance. Total number of borrowers denied for assistance for the specific program divided by the total number of borrowers denied for assistance for the specific program divided by the total number of borrowers who have applied for the specific program. The total number of borrowers withdrawn from the specific program. A withdrawal is defined borrower who was approved but never received funding, or a borrower who drops out of the process despite attempts by the HFA to complete application. Total number of borrowers withdrawn for the specific program divided by the total number of borrowers who have applied for the specific program divided by the total number of borrowers who have applied for the specific program divided by the total number of borrowers who have applied for the specific program. |
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| Other - Borrower Still Owns Home | |
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